

Job Title: PART TIME – DOOR-TO-DOOR MARKETING/SALES REP

Location: Rabun County, GA

Responsible for acquiring new residential customers within an assigned geographical area by visiting potential customers at their homes and reviewing their current telecommunication services. Will explain services offered by TruVista to customers and suggest upgrades or new installation of these services.

Essential Functions:

- Provide information and promote/market TruVista services in assigned area by going door to door and meeting with customers at their home. Door hangers and other marketing materials will be provided.
- Flexible schedule, averaging 25-29 hours per week. Monday – Friday - between the hours of 9:00 am and 7:00 pm. Some Saturdays may be required to meet goals.
- Majority of time will be spent performing duties door-to-door; therefore, daily reporting to an office is not required.
- May be required to travel to the business office in Toccoa, GA once a week - or as needed - to meet with manager.
- Must have reliable transportation.
- Personally owned vehicle will be used and mileage will be reimbursed - required to keep detailed travel logs.
- Must possess a valid driver's license and clean driving record.

Knowledge, Skills and Abilities:

- Must possess strong customer service skills
- Must possess above normal communication skills (written and oral)
- Skill in persuasion techniques
- Must be motivated and capable of working with little, or no, supervision
- Ability to organize and manage time wisely
- Prior Sales experience is preferred
- Knowledge of cable, wireless or other telecommunication products is a plus

Education and Experience:

- High school diploma or equivalent, plus 6 months to 1 year related experience or training.

Successful applicant will be required to submit to a pre-employment background check to include: pre-employment drug screen, motor vehicle report review, criminal history.

Employment is contingent upon favorable results of above testing.